



**DEPARTMENT OF GENERAL SERVICES  
OFFICE OF STATE PROCUREMENT  
ACTION AGENDA  
June 2, 2021**



*Contact: Julia Fischer 410-697-9430  
julia.fischer@maryland.gov*

**45-IT-OPT. INFORMATION TECHNOLOGY OPTION  
*Department of Information Technology***

**Contract ID:** Geographic Information System Software-as-a-Service Master Contract;  
060B7400056

ADPICS No.: COJ16776

**Contract Approved:** DoIT 3-IT, 06/20/2018

**Contractors:**

<i>Bidders</i>	<i>Functional Areas</i>		
	<i>FAI</i>	<i>FAII</i>	<i>FAIII</i>
Applied Geographics, Inc.; Boston, MA	X		X
BWRIGHT Consulting & Technology Training Upper Marlboro, MD			X
Cyclomedia Technologies; Berkeley, CA	X	X	X
Data Transfer Solutions, LLC; Orlando, FL	X	X	X
Eagleview Pictometry (Pictometry International Corp.) Rochester, NY	X		X
ESRI; Redlands, CA	X		X
Geo-Comm, Inc.; St. Cloud, MN	X	X	X
Health Solutions Research, Inc.; Rockville, MD	X	X	X
IIC Technologies; Columbia, MD	X		X
Michael Baker International; Linthicum, MD	X		X
Sanborn; Colorado Springs, CO	X		
Socrata, Inc.; Seattle, WA	X		

**Contract Description:** Multiple-award, indefinite-quantity, purchase-order-request-for proposals, master contract to provide a variety of Geographic Information System (GIS) software-as-a-service (SaaS) products and training.

**Option Description:** Exercise the first renewal option.

**Original Contract Term:** 07/01/2018 - 06/30/2021 (w/two 2-year renewal options)

**Option Term:** 07/01/2021 - 06/30/2023

**Original Contract Amount:** \$ 10,000,000

**Option Amount:** \$ 7,000,000



**DEPARTMENT OF GENERAL SERVICES  
OFFICE OF STATE PROCUREMENT  
ACTION AGENDA  
June 2, 2021**



**45-IT-OPT. INFORMATION TECHNOLOGY OPTION (cont'd)**

**Total Contract Amount:** \$ 17,000,000

**Prior Mods/Options:** N/A

**Percent +/- (This Item):** 70%

**Total Percent Change:** 70%

**Original Procurement Method:** Competitive Sealed Proposals

**MBE/VSBE Participation:** N/A / N/A

**MBE/VSBE Compliance:** N/A / N/A

**Requesting Agency Remarks:** This Master Contract offers State agencies access to GIS SaaS products and training and enables agencies to select the best GIS SaaS for their particular tasks at competitive prices. Services available under these GIS SaaS Master Contracts fall into three functional areas, SaaS, GIS, and open data cloud services. Also includes SaaS, GIS data services/subscriptions, and SaaS training and support. Master Contractors may not bid prices on the PORFPs that exceed the manufacturer’s suggested retail price. The competitive PORFP process produces lower prices than proposed pricing.

**Fund Source:** Various (Using Agencies)

**Approp. Codes:** Various (Using Agencies)

**Resident Businesses:** Yes - BWRIGHT Consulting & Technology Training; Health Solutions Research, Inc.; IIC Technologies; Michael Baker International

**BOARD OF PUBLIC WORKS ACTION**

**THIS ITEM WAS:**

**APPROVED**

**DISAPPROVED**

**DEFERRED**

**WITHDRAWN**

**WITH DISCUSSION**

**WITHOUT DISCUSSION**